



Director of Research (£ dependent on experience)

The IEA is the UK's original free-market think-tank, founded in 1955. Our mission is to improve understanding of the fundamental institutions of a free society by analysing and expounding the role of markets in solving economic and social problems.

Reporting to the Director General, this is a full-time position, to start as soon as available in 2019. You will work at the IEA office in Westminster, leading and motivating a team of internationally respected economists and researchers, while managing a wider network of academics and contributors, and adding to the IEA's voice, explaining our research findings to the wider public and interested stakeholders.

Knowledge, Skills and Experience:

- Enthusiasm and commitment to the mission of the IEA.
- Deep, wide-ranging, academically well-grounded knowledge of economics.
- Intellectual breadth and depth, and analytical rigour.
- Commitment to the highest ethical, intellectual and procedural standards of academic research.
- An ability to see the big picture both outside and within the organisation and adapt accordingly.
- Strong organisational skills and ability to manage a portfolio of projects.
- Strong management skills, able to motivate others to meet challenging deadlines.
- Ability and enthusiasm for networking and relationship building.
- A personal style and mode of operation which is open, positive and creative.
- Some experience of media work, and social media work.
- Some experience of a think tank, policy institute or educational charity an advantage.
- Willingness to work flexible and unsocial hours.

Duties include, but are not restricted to:

- Identifying future research topics and managing their translation into a publications calendar.
- Working with the Academic Advisory Council to grow our network of authors.
- Managing the IEA Research team and supporting researchers in our specialist units.
- Ensuring research is peer reviewed and its conclusions independent of any source of funding.
- Acting as Editor-in-Chief of all publications, ensuring their delivery to predefined deadlines.
- Working with others to design and plan the promotion of publications through our programmes, events, outreach and media work.
- Speaking on behalf of the IEA at conferences, in the media, and for our in-house productions.
- Supporting other duties as required by the Board of Trustees and Director General.

How to Apply:

Further information about the IEA can be found on the IEA [website](#). If you consider that you meet the criteria set out in the person specification and would like to apply for the role, please send your CV and a short covering letter to Andy Mayer amayer@iea.org.uk. To discuss further before applying, please ring 020 7799 8900.





Further Background

The Institute of Economic Affairs is a unique organisation looking for a highly skilled individual to fill an extremely challenging role. Our new Director of Research will need a truly exceptional grasp of economics and an ability to create, manage and execute an extensive and eclectic programme of high quality research papers. You will display a flair for communicating and expressing complex concepts in an accessible and engaging fashion to a wide and diverse range of audiences.

You will need to have the personality and management talents to lead a highly skilled in-house team. You will also require great imagination and flexibility to be a major asset to the Institute across the totality of our work – which ranges from student lectures, to national media appearances, to building relationships with donors and supporters. If you possess all – or even most – of these skills and are looking for a challenge of a lifetime, I hope you will consider applying to join the IEA as a very senior member of our growing, thriving and dynamic team.

The IEA's goal is to produce intellectually rigorous and academically grounded research which demonstrates the core conviction that free markets (associated with smaller government, lower taxes, and less regulation) represent (theoretically, empirically, and historically) the most compelling and effective mechanism to solve economic and social problems. We subject our research to a demanding peer-review process, and we are entirely independent of party-political affiliation, and of government funding. Our impressive network of published authors includes thirteen Nobel Prize winners.

With a staff of around thirty – intellectually passionate about the promotion of economic freedom for the good of society – the IEA's activities revolve around two centres of activity. First, we produce and publish economic research with the utmost analytical rigour. Second, we disseminate the substance of that research, articulated in around 40 publications each year, to academics, politicians, opinion-formers, students and the wider public. We do this via our regular and frequent presence online, in social media, in print and broadcast media throughout the UK, and through a programme of conferences, debates, lectures, seminars, and student outreach.

The IEA now seeks to appoint a Director of Research to succeed Dr. Jamie Whyte, who has led the team for the last two years. The Director of Research is primarily responsible for leading and overseeing the research and publication activity of the Institute, serving as intellectual authority, a generator of ideas, chief commissioning and executive editor, and the main contact for and convenor of the IEA's large and growing network of freedom-loving economists.

The Director may also be personally active as an author and in the IEA's programmes, events, and media work. S/he will be a member of the IEA's senior leadership team.





Our Research

The IEA is known for the quality, accessibility and rigour of its research. We publish incisive economic analysis on a wide range of policy issues including education, energy and the environment, government and institutions, healthcare, housing and planning, the labour market, lifestyle economics, monetary policy, regulation, society and culture, tax and fiscal policy, trade, development and immigration; transport; and welfare. IEA publications also deal with wider issues such as economic theory, public choice economics, morality and the market, corruption, and the legal foundations of the market economy.

As well as focusing on policy, some of our publications are designed to make accessible the great pioneers of free-market thought, for example our acclaimed primers on masters such as Adam Smith and Ludwig von Mises and our condensed version of *The Road to Serfdom*.

We produce our research in a range of formats. These include peer-reviewed monographs, policy papers, blog posts, video content, an educational magazine called *EA* and an academic journal. We also publish books in association with academic publishing houses. One of the IEA's strengths is the wide network of outstanding authors and fellows connected to the organisation. This ensures the calibre of the research we publish is high, as well as being relevant to public policy debates. Our papers are read widely by academics, students, teachers, politicians, journalists and others involved in policy formation and debate.

The approach of our authors is to bring economics to life in a style that does not compromise on rigour, but which is comprehensible to the intelligent non-economist. The IEA accepts no tied corporate funding for its research and publications. The independence of the editorial process is also guaranteed by a blind peer review process, whereby IEA books, monographs and Discussion Papers are blind peer reviewed by independent academics or other experts in the field. Exceptions are made, for example, when lectures are published. Briefings and Current Controversies are only internally reviewed.

IEA monographs form our flagship series. They can be primers, policy studies, lectures or in-depth research into a particular area of economics. Some monographs are multi-authored. The main monograph series are called 'Hobart Paperbacks' and 'Readings in Political Economy'. In the past, the IEA also produced monographs called 'Research Monographs', 'Occasional Papers' and 'Readings'. Monographs have a high reputation for academic rigour combined with an accessible style. Amongst the thirteen Nobel Prize winners that have written for the IEA, ten of them have been authors of IEA monographs.

IEA Discussion Papers provide a short, but serious, analysis of current policy issues or issues of crucial importance in political and economic debate. Lectures are also published as Discussion Papers. Briefings and Current Controversies are generally designed to provide briefings on important issues of current economic controversy. They are often produced rapidly, can be relatively brief and are not externally peer reviewed. Sometimes they provide a review of other published work on a topical subject.

