

## **ABOUT SHANKER SINGHAM**

**Shanker Singham** is a UK and US citizen, one of the world's leading trade and competition lawyers, a recognized author and an advisor to governments and companies. He has authored the leading academic text book on the subject of trade, competition and regulatory frameworks, as well as lectured, written and spoken extensively, including over one hundred articles and book chapters. He has been featured in various articles and media publications surrounding his expertise in the fields of trade and competition. His more recent developments have been in the areas of Anti-Competitive Market Distortions and the efforts to reduce barriers to free trade on a global basis. He is the founder of the International Roundtable on Trade and Competition (1997), the Competitiveness and Enterprise Cities Project ("CECP") (2013), and the lead author of the SRB economic model to measure Anti-Competitive Market Distortions.

### **BACKGROUND**

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Shanker leads the International Trade and Competition Unit at the Institute of Economic Affairs. He is Chairman and CEO of Competere Group. He was formerly a Director at the Legatum Institute and the managing director of the Competitiveness and Enterprise Cities project at Babson Global. The Competitiveness and Enterprise Development (CED) Project at Babson Global works with developers and governments in developing countries to put in place the necessary regulatory environment and infrastructure that will spur economic growth through the creation of Enterprise Cities.

As one of the world's leading trade and competition lawyers, he has worked on the privatisation of the UK electricity market, the transition of the Soviet, Central and Eastern European economies and the apertura in Latin America. He has worked on the accession of Poland and Hungary to the EU and the WTO accessions of a number of countries, including China and Russia. He led the global market access/WTO practices of Steel Hector and Davis in Miami, and Squire Sanders in Washington, DC. He has lived in London, Hong Kong, Miami, Washington, D.C., and Boston.

### **EDUCATION**

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Shanker was educated at St. Paul's School, London and has an M.A in Chemistry from Balliol College, Oxford University and postgraduate legal degrees in both the UK and US (at the Guildford College of Law, and University of Miami Law School).

### **ACCOMPLISHMENTS**

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Shanker founded the Roundtable on Trade and Competition in 1997 as a way of promoting the notion of free trade, competitive markets and property rights protection around the world, having learned the lessons of the openings in the former Soviet sphere, Latin America and China and India's re-insertion into the global economy.

Shanker is a cleared advisor to the United States Trade Representative and Department of Commerce, and is a Non-Government Adviser to the International Competition Network, where he has worked on

competition advocacy, unilateral conduct and merger matters. He has also been a senior trade and economics adviser to a number of political candidates including Democratic Governors Lawton Chiles and Buddy McKay of Florida as well as Governor Mitt Romney's Presidential campaigns in 2008 and 2012, and the Presidential campaign of Senator Marco Rubio in 2016.

He has worked with governments and multi-national companies on trade, competition and regulatory issues in fifty countries around the world. Between 1997 and 2005, he chaired the International Roundtable on Trade and Competition which hosted an annual meeting in Miami for the heads of competition agencies in Latin America, as well as other government ministries. Between 2005 and 2008, the Roundtable hosted a meeting in Singapore for Asian competition agencies.

## ENDORSEMENTS

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*"I believe Shanker is the most brilliant conservative economist of our generation."*

- **Kerry Healey**, President of Babson College, and former Lieutenant-Governor of Massachusetts under Mitt Romney

*"In my opinion, Shanker is one of the world's greatest economic thinkers."*

- **Admiral John Poindexter**, former US National Security Advisor

*"A General Theory of Trade and Competition is an important contribution to the understanding of global trade. By going back to first principles, Shanker Singham takes us back to the original purposes of free trade and competitive markets, helping to explain the benefits of free trade. It is an important book for trade specialists and policymakers."*

- **Senator Rob Portman**, former US Trade Representative

*"I can think of nobody more knowledgeable on trade issues than Shanker."*

- **Geoffrey Clifton-Brown MP**

*"Shanker Singham is one of the world's top trade experts. His thoughtful analysis of trade distortions has served governments in developing policies that support free trade. He has committed his entire career to promoting and supporting economic growth through trade. Though of us who have sought his advice are fortunate to have had his wise counsel."*

- **Francisco Sanchez**, former United States under-secretary of state for international trade.

*"Shanker Singham is a visionary. He brings to bear his wide experience in privatization of state-owned industries, trade law, and antitrust in developing a framework for the assessment of state-imposed barriers that prevent the realization of the benefits of liberalized trade. His unique knowledge set, reform vision, and entrepreneurial spirit make him the leading proponent of the effort to raise global welfare by uniting market-oriented approaches to trade and competition law and policy."*

- **Alden Abbott**, General Counsel of the Federal Trade Commission

*"I've been impressed by work that has been done by Shanker Singham... who is probably at the moment in Britain the leading expert on trade deals, and he's pointed out that it would be possible for Britain to conclude a deal not just with America but with other countries like New Zealand."*

- **Rt Hon Michael Gove MP**, Secretary State for Environment and Rural Affairs